MOTORENVY



THE MOTORENVY SUBSCRIPTION

Own the *experience.*

The cars you have always wanted, chosen by you, sourced and cared for by us. Without the burden that usually comes with them.

FERRARI · LAMBORGHINI · PORSCHE · MCLAREN · ASTON MARTIN · MERCEDES-AMG

SHOWN: 2019 FERRARI 488 SPIDER

A BETTER WAY TO OWN

The hard part of owning a car at this level isn't the *driving*.

It's everything around it. Finding the right one. Negotiating for it. Servicing it at specialist rates. And one day, selling it, usually at a dealer's number.

MotorEnvy takes all of that off your hands. You choose the car. We source it, prepare it and maintain it. When your life calls for something different, your advisor moves you into it.

Access *over* ownership

Exceptional cars, without the traditional burdens of owning them.

Experiences *over* possessions

Collect memorable drives, not garage clutter.

Variety *over* singularity

Fit the car to your life, not your life to the car.

Flexibility *over* commitment

Why limit yourself to one car when you can know many?



The cars are the stars. *And they are just the beginning.*

Every car is hand-selected, inspected and prepared before a Driver takes the keys. These are a few from our showrooms.



Ferrari 488 Spider 2019



Lamborghini Huracán EVO Spyder 2020



Porsche 911 GT3 2022



Ferrari Portofino 2019



McLaren 570S 2017



Aston Martin Vantage 2021



Lamborghini Urus 2022



Mercedes-AMG G 63 2023

Don't see the car you want? Tell us. Most of our Drivers are in a car our acquisition team went out and found for them. Cars shown illustrate the collection; what is available changes constantly.



THE CASE, PART ONE · BUYING

What the first year of buying *really* costs.

Most buyers price the car. Few price the year. Take a $100,000 car, bought with 7% sales tax and financed at 8%.

$22,000	**Getting in and getting out.** Pay $107,000 to drive it home and trade it a year later at $85,000. That is roughly $22,000 in pure transaction cost, before a dollar of depreciation.
$15,000–$20,000	**Depreciation, on top.** First-year depreciation of 15 to 20% of the car's value.
$7,900	**The cost of money, on top.** First-year interest on $107,000 financed at 8% over 60 months.
$44,900–$49,900	**Year one.** Roughly 45 to 50 cents of every dollar the car cost, or about $3,700 to $4,200 for every month you drove it.



Year one: $44,900–$49,900

And that assumes the year goes well. With MotorEnvy, the car's expected depreciation, the cost of financing it, and its tires and brakes are built into one monthly figure, priced at signing. Getting in and getting out is ours to handle.

Illustrative example, not a quote. The 8% rate is a market-average modelling input, not an indication of terms available to you; your own cost of funds is set by your lender. Interest is the first 12 months of a 60-month loan on $107,000. Sales tax, depreciation and resale vary by state, car and market. Your advisor will walk you through the figures for the car you want.

Three ways to drive a car like this.

Buying and leasing both work. Each one leaves you with work, and with risk, that MotorEnvy carries for you instead.

	BUYING	A TRADITIONAL LEASE	MOTORENVY
Finding the car	You search, inspect and negotiate.	You choose from what a dealer has to lease.	Tell us the car. Our acquisition team goes and looks for it, or choose from our collection.
Commitment	Until you sell it.	A fixed term of years, set in the contract.	Your choice at signing: Return Anytime, 6 months or 12 months.
Ending early	Sell it yourself, at that week's market.	Early-termination charges, often the payoff less the car's credited value, plus fees.[1]	Return Anytime is built for exactly this. Your advisor sets out how each option works.
Depreciation & cost of money	Yours, open-ended, and known only when you sell.	Built into the payment for the full term.	Built into one monthly figure, with tires and brakes, priced at signing.
Maintenance, tires & brakes	Yours, at specialist rates.	Usually yours.	Included, coordinated by your concierge.
Changing cars	Sell one, then buy again.	Usually means ending the lease first.	Your advisor moves you into the next car. Membership is lifetime, paid once.
At the end	Trade it in, usually at a dealer's number.	Return it and settle end-of-lease charges, or buy it out.	Hand it back or move to another car. No forced sale and no negative equity to carry forward. An optional purchase option, never required.
Insurance	Yours.	Yours.	Yours to arrange. Comprehensive coverage is required.

[1] Federal Reserve Board, *Keys to Vehicle Leasing*, consumer guide on early termination: the charge is typically the difference between the lease payoff and the amount credited for the vehicle, and may include disposal fees, transfer fees and taxes. federalreserve.gov/pubs/leasing

HOW IT WORKS

Nothing to arrange. Nothing to worry about. *Just the feeling of the road.*

1 **Tell us the car**

Choose from our collection, or describe the one you have in mind. Your dedicated advisor and our acquisition team take it from there.

2 **Choose your commitment**

Return Anytime, 6 months or 12 months. Longer commitments lower the startup cost. Your terms are priced at signing and stay that way.

3 **White-glove delivery**

Complimentary within 25 miles of our locations, and delivered at cost beyond that.

4 **Drive, and move on when you're ready**

Maintenance is handled for you. When you want something different, your advisor arranges the next car.

INCLUDED

— Scheduled maintenance
— Tires and brakes
— Concierge service
— A dedicated advisor

YOURS TO HANDLE

— Insurance, with comprehensive coverage
— Fuel
— Tolls
— Tickets



WHITE-GLOVE DELIVERY



2022 LAMBORGHINI URUS

THE DETAILS

Clear terms, *set at signing.*

Choose the commitment that fits your life. Whatever you choose is priced when you sign, and it stays that way.

MOST FLEXIBLE

Return Anytime

For the Driver who values flexibility above all.

BALANCED

6 months

A season with the car, with a lower startup cost than Return Anytime.

THE ENTHUSIAST'S CHOICE

12 months

A full year with the car, with the lowest startup cost of the three.

MILEAGE, SET BY THE CAR

10,000 miles a year on most cars. 5,000 miles a year on every Ferrari and Lamborghini, and on McLarens above $200,000. Need more? Additional miles can be arranged upfront with your advisor.

WHERE WE DELIVER

California
Colorado
Connecticut
Florida
Georgia
New Jersey
New York
Pennsylvania

MEMBERSHIP & ELIGIBILITY

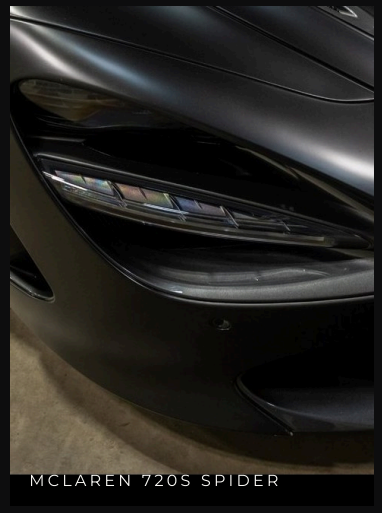
One lifetime membership, paid once, covers every car you drive with us. Each car carries its own startup cost. MotorEnvy Subscription is for highly qualified applicants only.


FERRARI 488 SPIDER


LAMBORGHINI HURACÁN


PORSCHE 911 GT3


ASTON MARTIN VANTAGE


MCLAREN 720S SPIDER



"I am on my 4th vehicle with Mike and couldn't be happier with the service, professionalism, ease of use and most importantly, quality of vehicles."

JASON A., MOTORENVY DRIVER

BEGIN WITH A CONVERSATION

Tell us the car you've been *thinking about.*

Your advisor will learn what you drive, what you love and what you want next, then take you through every figure for that car, completely and in one piece, whenever you ask.

CLIENT ADVISORS

Speak with a Client Advisor

Request details at motorenvy.com and a member of our advisory team will be in touch personally.

ONLINE motorenvy.com

AS FEATURED IN

ROAD & TRACK · MOTOR AUTHORITY · HOTCARS · NORTHJERSEY.COM

SHOWROOMS

CLIFTON, NJ · FORT LAUDERDALE, FL · SANTA CLARITA, CA

MOTORENVY